



FOR IMMEDIATE RELEASE: August 1, 2007
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New edition of *Buying & Selling Softwood Lumber & Panels* Published

EUGENE, ORE. – The business of buying and selling softwood lumber and panels can be confusing, especially for newcomers to the forest products industry. Random Lengths has just published a brand-new edition of a favorite reference tool to help sort it all out. Those new to the industry and veteran traders alike will find much of value in *Buying & Selling Softwood Lumber & Panels*.

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The book was written by Dave Leckey, a former trading manager with a major wholesale firm. It is an outgrowth of his frustration trying to train new recruits for work on the trading floor. What started as a series of worksheets and handouts for his new traders turned into the first edition of *Trading Softwood Lumber*.

While the 246-page book, now in its second printing, has been greatly expanded, it retains its clear, from-the-ground-up approach to explain how the trading process works. New to this edition are sections pertaining to trading OSB and plywood. Chapters of the book dealing with treated lumber, futures, and transportation have been revised in accordance with new industry rules and practices. In addition, appendices detail production processes for lumber and panels, and a glossary defines the most commonly used terms in the trade.

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Single copies of the book are available to Random Lengths subscribers at \$37.95; non-subscribers can purchase the book at \$46.95. Multiple-copy discounts are available. Contact Random Lengths at P.O. Box 867, Eugene, OR 97440-0867; phone (541) 686-9925; Fax (800) 874-7979; e-mail rlmail@rlpi.com; web site: www.randomlengths.com.

Random Lengths Publications, Inc. is an Oregon-based publisher of newsletters, market analyses, price histories, and reference books for the forest products industry. Its weekly newsletter, Random Lengths, tracks current prices and market trends for North American lumber and panel markets.

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